

Business Overview

- Incorporated in 1995, CyberTech, is a CMMi level 3 Geospatial and next generation technology company
- Promoted by serial entrepreneurs with over three decades of experience in the IT industry
- Publicly listed on BSE/NSE, profit making, debt free, dividend paying and professionally managed company
- Services offered – Next Generation Geospatial Solutions, Networking and Large scale IT Infrastructure, Enterprise IT Solutions and Cloud Transformation
- Key products in the Geospatial solutions include GeoCivic, GeoShield, GeoServe and CyberServe
- Customers across major industries including Urban local bodies, Education, Utilities, Public Safety, Hi- Tech & Manufacturing, Logistics and Telecom
- Key technology partners include ESRI, SAP, Cisco, Microsoft and Salesforce
- 450 Employees spread across USA & India
- Offices in India (Mumbai, Hyderabad) and USA (Chicago, Philadelphia, Los Angeles, Denver, Salt Lake City)

Stock Profile

Sector	IT Software Products
BSE	532173
NSE	CYBERTECH
Listing Year	1995
Fiscal Year	March
Issued Shares (mn)	26.87
Share Price* (Rs)	58.65
Market Cap* (Mn)	1,575.93
52-week Range(Rs)	32.10 – 69.30

*Share price & Market cap (BSE) as on 30th June'16

Shareholding Pattern (%)

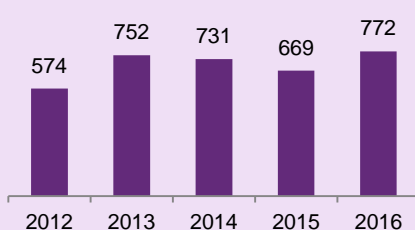
Promoter and Promoter group	37.98
Public	62.02

As on 30th June' 2016

Consolidated Q1 FY17 Y-o-Y Review

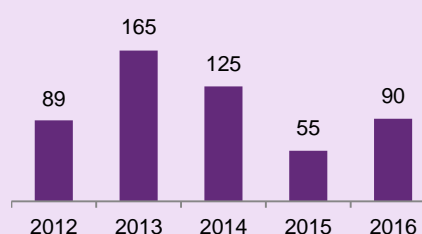
- Q1 FY17 Operating revenue was Rs 236.9 million compared to Rs 176.6 million in Q1 FY16; up 34% on Y-o-Y basis.
- Total income was Rs 244.2 million compared to Rs 181.8 million during the corresponding period of previous year; up 34% on Y-o-Y basis.
- Company reported EBITDA (including other income) of Rs 39.9 million as compared to Rs 24.7 million during the corresponding period of previous year.
- EBITDA Margin stood at 16.3% for Q1 FY17 compared to 13.6% in Q1 FY16.
- Profit after tax stood at Rs 19.1 million during the quarter under review compared to Rs 12.0 million during the previous year same quarter; up 59% on Y-o-Y basis.
- Basic EPS stood at Rs 0.71 during the quarter under review as compared to Rs 0.45 in Q1 FY16.

Total Income



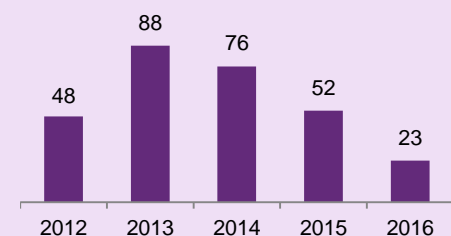
Figures in INR Million

EBITDA



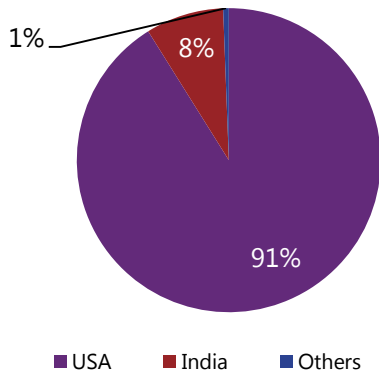
Figures in INR Million

Net Profit

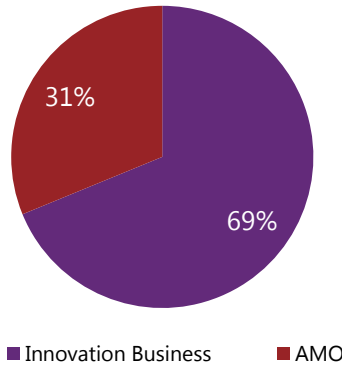


Figures in INR Million

Revenue by Geography - FY16



Revenue by Business - FY16



Investment Highlights

- Expertise and focus on IP based solutions, analytics and cloud transformation
- Location specific information, geography and spatial intelligence are driving next generation public and enterprise IT solutions
- Significant investments in R & D over the last 3 years to set the tune for growth forward
- Established the 1st Geospatial center of excellence in India
- Planning to channelize business model with key partners to scale up in the market
- GeoCivic:
 - ✓ Potential market est. Rs 2000 Cr
 - ✓ Won key clients in Maharashtra and Karnataka
 - ✓ Won several awards including- Skoch Order of Merit: Govt. of India, Excellence Award: Municipalika 2014, Best Implementation: World e-Gov
- Have executed and implemented next generation Geospatial Analytics solutions for clients in US and India
- Experienced Management team with approximately 450 employees

Product	Description
GeoCivic	Geo-enabled 'All-In-A-Box Solution' which combines Platform, Software, Infrastructure & Processes for efficient Property Tax management for Urban Local Bodies (ULBs); helps to increase Property Tax revenues of a ULB by 3 – 4 times without increasing the tax rates
GeoShield	A mission oriented Geo-enabled platform for Public Safety which caters to Law Enforcement Agencies, Correctional Facilities and Fusion Centers in USA
GeoServe	Location intelligence GIS solutions that integrates location mapping systems with business intelligence systems
CyberServe	Web based GIS application that integrates with Business Application System or ERP system in real time and presents reporting & analytics on map interface

Next-gen IT Consulting Services	Description
Enterprise IT and Mobility Consulting	Leverage expertise and partnerships with the industry-leaders like SAP to provide consulting services in areas like Enterprise Business Intelligence, Enterprise Mobility and Enterprise Risk Governance and Security
Business Transformation	Work with customers' Business and IT leadership to have a smooth transformation journey from legacy business process to next-gen digitized business process
Cloud Transformation	Offers a wide range of Cloud Transformation Services along with technology partners - Microsoft, Amazon and Salesforce.com - to reduce customers total operating cost by a significant amount

For further information, contact:

Saumitra Banerjee

CyberTech Systems and Software Limited
 cssl.investors@cybertech.com
 +91 22 2580 9312

Asha Gupta

Christensen Investor Relations
 agupta@christensenir.com
 +91 22 4215 0210